



CALL FOR APPLICATION

Job Description: Chief Executive Officer (CEO)

Organisation: Africa Impact Investing Group (AIIG)

Location: In an African Country (Ghana, Nigeria, Kenya, Zambia, Burkina Faso or South Africa preferred but not required) (Remote-first, with travel across Africa and globally as needed)

Reports To: AIIG Board

Supervises: Programme Manager, consultants, and Secretariat support (via host NIEB)

Type: Full-Time (Fixed-Term: 2025–2026, renewable based on funding and structure)

Application Deadline: 30th October, 2025

To apply: Email a cover letter and CV to Info@africaimpactinvestinggroup.org

About the Role

As the Chief Executive Officer (CEO) of AIIG, you will lead a pan-African initiative to grow the continent's impact investing ecosystem. The AIIG is a collaborative platform for African National Impact Investing Ecosystem Builders (NIEBs), its purpose is to increase collaboration between the NIEBs and execute regional programs such as the Africa Impact Summit, regional policy and regional research initiatives. You will be responsible for strategic leadership, stakeholder engagement, programme execution, fundraising, and institutional development. You will report directly to the AIIG Board and oversee the Secretariat and operational delivery. This role requires a visionary, resourceful, and collaborative leader who is passionate about mobilising capital for social and environmental change in Africa.

Key Areas of Responsibility

As the Chief Executive Officer (CEO) of the Africa Impact Investing Group, you will be responsible for:

1. Strategic Leadership & Governance

- Lead the refinement and implementation of AIIG's 5-year strategy.
- Manage the Secretariat, support collaboration amongst National Partner CEOs and the governance processes of the AIIG Board.
- Translate strategic objectives into actionable implementation plans with measurable milestones.
- Develop comprehensive monitoring and evaluation systems to drive decision-making and ensure learning is shared across AIIG countries with the board and other partners.
- Present quarterly and annual progress reports to the Board and strategic partners.
- Support the legal review and future structuring of AIIG as an independent entity



2. Stakeholder Engagement & Ecosystem Development

- Cultivate strategic relationships with NIEBs, donors, government actors, private investors, regional bodies (e.g., AU), and global institutions.
- Promote collaboration between NIEBs and ensure mutual learning across ecosystems.
- Represent AllG at key regional and international platforms to elevate Africa's impact investing agenda.
- Facilitate knowledge exchange through webinars, publications, and learning events.

3. Africa Impact Summit

- Build the Africa Impact Summit in collaboration with the NIEBs as a regional platform to bring together the African Impact Investing community, drive collaboration, and scale impact across the continent.
- Create and update structures for the sustainability of the Africa Impact Summit as it moves from country to country.
- Coordinate actions from the summit to enable the conversations and connections to lead to additional impact.

4. Programme Oversight & Policy Advocacy

- Supervise the delivery of AllG's programming, including the Africa Impact Summit (AIS), capital mobilisation initiatives, NIEB support and earned income models, and research, market sizing, and policy work.
- Coordinate regional advocacy initiatives to promote regulatory frameworks that foster impact investing (e.g., AfCFTA inclusion, pension reforms).
- Lead policy engagement in partnership with regional, global and national institutions and governments.

5. Fundraising & Financial Stewardship

- Lead the design and implementation of AllG's resource mobilisation strategy.
- Secure both core and project-specific funding to implement AllG's strategic objectives.
- Oversee financial planning, annual budgeting, compliance, and audit readiness in collaboration with the host NIEB.
- Support NIEBs in co-fundraising efforts and donor engagement.

6. Organisational Management & Compliance

- Recruit, lead, mentor and manage a high-performing Secretariat team.
- Champion diversity, equity and inclusion (DEI) and Impact principles across AllG's policies and partnerships.



- Ensure Allig's activities align with regulatory and reporting standards in each host country.
- Implement robust internal controls, risk management protocols, and operational frameworks.

Qualifications and Experience

Essential

- Master's degree in Business Administration, Development Finance, Public Policy, Economics, or a related field (PhD is an added advantage).
- Minimum of 10 years' senior leadership experience, ideally within impact investing, sustainable finance, development finance institutions (DFIs), Social innovation or ecosystem building in Africa
- Proven track record in high-level partnership cultivation, fundraising and donor relations, leading multi-country or regional programmes
- Strong governance, team management, and financial oversight skills.
- Excellent communication, negotiation, and public speaking skills.

Desirable

- Familiarity with blended finance, catalytic capital, or enterprise support ecosystems.
- Experience working in or with National Impact Investing Ecosystem Builders or similar platforms.
- Bilingual proficiency (English required; French an advantage).

Technical Skills

- Strong proficiency in strategic planning, financial oversight, and governance of multi-stakeholder or regional organisations.
- Deep understanding of impact investing instruments, blended finance structures, and capital mobilisation strategies.
- Skilled in donor engagement, policy advocacy, and high-level communications, including public speaking and executive-level reporting.

Personal Attributes

- Visionary and Strategic: Able to articulate and drive a compelling pan-African vision for impact investing with long-term clarity and purpose.
- Diplomatic and Culturally Attuned: Skilled in navigating complex stakeholder landscapes across diverse countries and sectors.
- Entrepreneurial and Adaptive: Comfortable leading in dynamic, resource-constrained environments with agility and innovation.
- Ethical and Accountable: Upholds the highest standards of integrity, transparency, and responsibility in decision-making and leadership.



Working Conditions

- Travel: Up to 30% (within Africa and internationally)
- Location: Hybrid or remote, with alignment to a host NIEB
- Support: Administrative and financial management provided by the host NIEB

Application Process

Interested candidates are invited to submit the following documents:

1. A detailed resume/CV.
2. A cover letter outlining your motivation and vision for the role.
3. Any additional materials that support your application (e.g., references, publications).

Please send your application to info@africaimpactinvestinggroup.org with the subject line "**AIIG - CEO Application - [Your Name]**." The deadline for applications is **30th October, 2025**

We encourage applications from a diverse range of candidates who are passionate about driving social change through impact investing. AIIG is an equal opportunity employer, and we value diversity in our leadership and teams.

Early applications are encouraged and will be an advantage. Join us to lead Africa in unlocking capital for sustainable development and social impact!

About Africa Impact Investing Group

Who we are

The Africa Impact Investing Group (AIIG) is an active and vibrant community of actors working on the ground with policymakers, investors, entrepreneurs, and civil society to drive capital to where it can have the most impact while delivering financing returns. It brings together African Impact Investing ecosystem-building organisations to build a stronger ecosystem for Impact Investing across the continent.

The AIIG currently is made up of Impact Investing Ghana, Impact Investors Foundation, Nigeria, Impact Investing South Africa and the Zambia National Advisory Board for Impact Investing who are National Partners of **GSG Impact** in Ghana, Nigeria, South Africa, Kenya and Zambia, along with Impact Investing task forces from Burkina Faso, Côte d'Ivoire, Mauritius and Senegal. Each member organisation is a national platform that convenes the various stakeholder groups active in redirecting significant capital flows toward social and environmental impact in their countries. Their national members are leaders in finance, business, government and public policy, social



organisations and philanthropy. Private-sector-led, yet in close partnership with national governments, we raise awareness, create market intelligence, influence policy, drive collaboration to fill gaps in the financing ecosystem and mobilise additional financial resources for the public good.

The AIIG enables us to scale our impact across the continent, support the establishment of new country organisations, mobilise funding at scale and collaborate to generate research and knowledge to drive action and impact.

What we do

1. **Unlock local funding** for small and medium enterprises (SMEs) to **deliver sustainable jobs, climate-resilient businesses** and impact.
2. **Attract investors to the region**, including clusters of investors, and curate and promote national and regional investment opportunities, with \$3 billion moved by 2025.
3. Have a **shared voice and stronger policy influence** at global, regional and national levels.
4. Drive **research and knowledge sharing**, leveraging the success of individual countries to drive change across the region and collect and share success stories to ensure scaling up.
5. Joint convenings to **galvanise action** on a regional and pan-African level. Including the Africa Impact Summit and West Africa Deal Summit.